Global Wealth Managed Portfolios

Global Portfolio Service Offering

Specifically constructed global ETF portfolios covering **all asset classes and investment types**

Harnessing the specific skills and experience of Mike Brown, Gareth Stobie and Nerina Visser, the most **highly regarded ETF specialists** in South Africa

Utilising only **ETPs* listed on international stock exchanges** to construct multi-asset portfolios

For funds already held in **offshore bank accounts** or those investors wishing to take funds offshore through SARB **foreign exchange clearance procedures**

** The term "Exchange Traded Products" (ETPs) refers to/includes Exchange Traded Funds (ETFs), Exchange Traded Notes (ETNs) and Actively Managed ETFs (AMETFs)*

Why Invest Offshore?

Diversification

- 30% or more of your total invested assets should ideally be invested in global markets, outside of South Africa, or in direct foreign investments on the JSE.
- This spreads risk, widens investment horizons and enhances potential investment returns over time.
- Also spreads investment exposure over different geographical regions.

Reduce Rand Risk

- The rand exchange rate is the critical factor in delivering SA investment returns, but the rand is highly volatile, difficult to predict and creates major fluctuations in local market valuations.
- Investing in a hard currency negates currency risk and is also a hedge against local political and economic risk.

Permission to move funds abroad can be attained relatively easily

- Up to R1 million per year per person through a normal foreign exchange allowance
- Up to R10 million per year per person with SA Reserve Bank, SARS and Forex approval.

ETFs are the lowest cost, most convenient and transparent way to run an offshore multi-asset portfolio.

ETFs for Global Portfolios

Over 11000 Exchange Traded Products are now listed on stock exchanges around the world. Total market capitalisation of over US$11 trillion. About US$8 billion annual capital flows into ETFs has been experienced in recent years. (source: etfgi.com)

ETFs now cover all markets and asset classes:

- Equities by sector, country, regions, groupings and investment styles
- Listed Property
- Bonds – by country, region, and type
- Smart Beta – factor investment, value or type (high dividends)
- Commodities
- Currencies
- Alternatives – Thematic (such as private equity, infrastructure, long term megatrends), Sustainable (ESG investing across sectors, markets and asset classes)
- ETFs can be used to construct multi-asset balanced portfolios very cost efficiently, with full transparency in pricing, instant liquidity and market making.
- Using low cost, high beta passive ETFs to generate alpha returns from portfolio asset allocation strategies is rapidly replacing high-cost active multi-management products.
- Being listed on highly regulated stock exchanges, with well funded clearing house systems, electronic depository and custodian services, ETFs have far lower risk compared to active products where investors often have to consider counterparty risks.

Bespoke portfolios are constructed to meet the requirements of the individual investor. All securities are traded thought the London Stock Exchange (LSE). All ETFs are registered in the name of the individual investor and held through a global custodian (Citi Bank).

All portfolios managed by the ETFSA Portfolio Management Company (EPMC). A FSCA registered financial intermediary and financial advice provider. FSP 52314.

Investor Fees

Portfolio value

Administration	
Up to R5m	0.10%
From R5m to R15m	0.10%
Value greater than R15m	0.08%
Portfolio Management *^	
Up to R5m	0.40%
From R5m to R15m	0.35%
Value greater than R15m	0.32%
Advice	
Up to R5m	0.50%
From R5m to R15m	0.45%
Value greater than R15m	0.40%
Total fee (ex-VAT)	
Up to R5m	**1.00%**
From R5m to R15m	**0.90%**
Value greater than R15m	**0.80%**

** The total fee includes EPMC payment for all brokerage and transaction costs but not custody fees*
^ If a client has less than R1m invested, the EPMC brokerage subsidy does not apply

Contact Details

Client Liaison
Jenilee Naidoo
010 446 0372
portfolios@etfsa.co.za
www.etfsa.co.za