



# SA Rand Wealth Managed Portfolios

## Local Portfolio Service Offering

Specifically constructed South African ETF portfolios covering **all asset classes and investment types**

Harnessing the specific skills and experience of Mike Brown, Gareth Stobie and Nerina Visser, the most **highly regarded ETF specialists** in South Africa

Utilising only **JSE-listed Exchange Traded Products\*** to construct multi-asset portfolios

For investment portfolios of **R1 million or more**

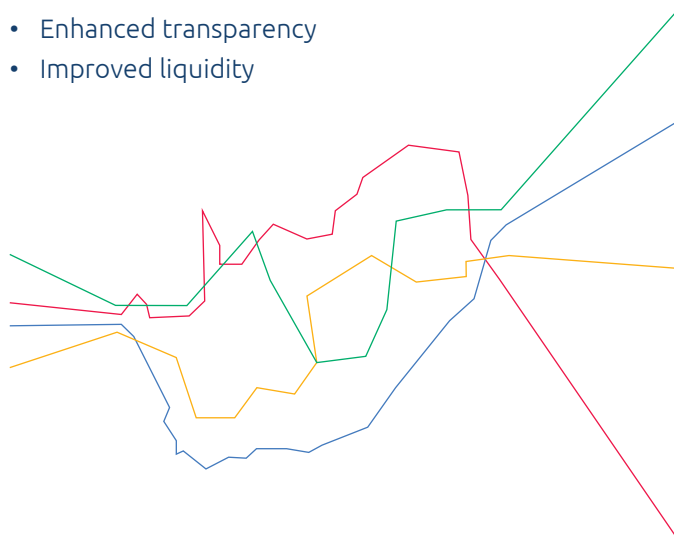
\* The term "Exchange Traded Products" (ETPs) refers to/includes Exchange Traded Funds (ETFs), Exchange Traded Notes (ETNs), Actively Managed Certificates (AMCs) and Actively Managed ETFs (AMETFs)

## Why ETFs?

- Any ETF which tracks an index provides you with the average return of the market covered by that index.
- 95% of all SA active asset managers cannot outperform the index over 5 years (SPIVA S&P Report, December 2023)
- Using ETFs as the building blocks in the scientific construction of multi-asset portfolios can deliver market beating "alpha" performance across the entire portfolio.

## Benefits of using ETFs in Portfolios

- Low cost
- Reduced risk
- Enhanced transparency
- Improved liquidity



## Bespoke portfolios are constructed to meet:

- Investment return**
- Risk profile**
- Duration period of the individual investor**

All portfolios managed by the ETFSA Portfolio Management Company (EPMC). A FSCA registered financial intermediary and financial advice provider. FSP 52314.

## Investor Fees

### Portfolio value

#### Administration

Up to R5m	0.10%
From R5m to R15m	0.10%
Value greater than R15m	0.08%

#### Portfolio Management \*\*

Up to R5m	0.40%
From R5m to R15m	0.35%
Value greater than R15m	0.32%

#### Advice

Up to R5m	0.50%
From R5m to R15m	0.45%
Value greater than R15m	0.40%

#### Total fee (ex-VAT)

Up to R5m	<b>1.00%</b>
From R5m to R15m	<b>0.90%</b>
Value greater than R15m	<b>0.80%</b>

\* The total fee includes EPMC payment for all brokerage and transaction costs but not custody fees

^ If a client has less than R1m invested, the EPMC brokerage subsidy does not apply

## Contact Details

### Client Liaison

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